

Leadership Style QUIZ

There are many different models of leadership styles, from those that look at how much 'control' you want, to others based around 'potential'.

One of the best-known models is Daniel Goleman's Six Leadership Styles. Goleman is probably best known for his work on [Emotional Intelligence](#), but he also carried out a ground-breaking study on leadership, published in the Harvard Business Review in 2000 as '[Leadership that Gets Results](#)'. Based on a three-year study of over 3,000 executives, Daniel Goleman identified six different leadership styles:

To find out your preferred leadership style, rate each of the following statements using the scoring below. For each leadership style, simply add up the total score. The score will range from 5 to 25 on each of the leadership styles. There are no right or wrong answers.

1= Strongly Disagree 2= Disagree 3=Neutral 4=Agree 5=Strongly Agree

	1	2	3	4	5
I believe in taking people with me, not just telling them what to do.					
I like to be involved in setting the direction of travel.					
I like to set out a clear vision for the future.					
I like to make sure that everyone understands where we're going.					
I'm good at helping people to change direction.					
Total Score Leadership Style A					

1= Strongly Disagree 2= Disagree 3=Neutral 4=Agree 5=Strongly Agree

	1	2	3	4	5
It's always worth putting time into developing people's skills.					
I enjoy seeing my team achieve.					
I like to help people think through issues for themselves.					
I believe that everyone can work out the answers to their own problems, with a bit of help.					
I think that people should be allowed to try things out and make mistakes in order to learn.					
Total Score Leadership Style B					

	1	2	3	4	5
The needs of my team are more important than achieving our objectives.					
My goal is a united team, because I believe that we'll achieve more that way					
We work best when we work together in harmony.					
I value team harmony and try to avoid confrontation.					
I make a real effort to ensure that everyone in my team is happy.					
Total Score Leadership Style C					



1= Strongly Disagree 2= Disagree 3=Neutral 4=Agree 5=Strongly Agree

	1	2	3	4	5
I like to make sure that everyone takes ownership of team projects.					
I draw on the skills in my team to get things done.					
I always ask what others think before making decisions.					
I make sure that everyone knows what's going on at all times.					
I believe teams work best when everyone is involved in making decisions.					
Total Score Leadership Style D					

	1	2	3	4	5
I set high standards for my team.					
I am strongly driven to succeed in life.					
I expect the best from those around me.					
I set high standards for myself, and expect others to meet those standards too.					
I expect my team to take responsibility for their own work.					
Total Score Leadership Style E					



1= Strongly Disagree 2= Disagree 3=Neutral 4=Agree 5=Strongly Agree

	1	2	3	4	5
I pride myself on getting things done.					
I usually think that I know best.					
I can usually find solutions to problems.					
Usually, the best way to do things is my way.					
I like to tell people what to do.					
Total Score Leadership Style F					

The Six Different Leadership Styles

A = Visionary / Authoritative

B = Coaching

C = Affiliative

D = Democratic

E = Pace-setting

F = Commanding / Coercive